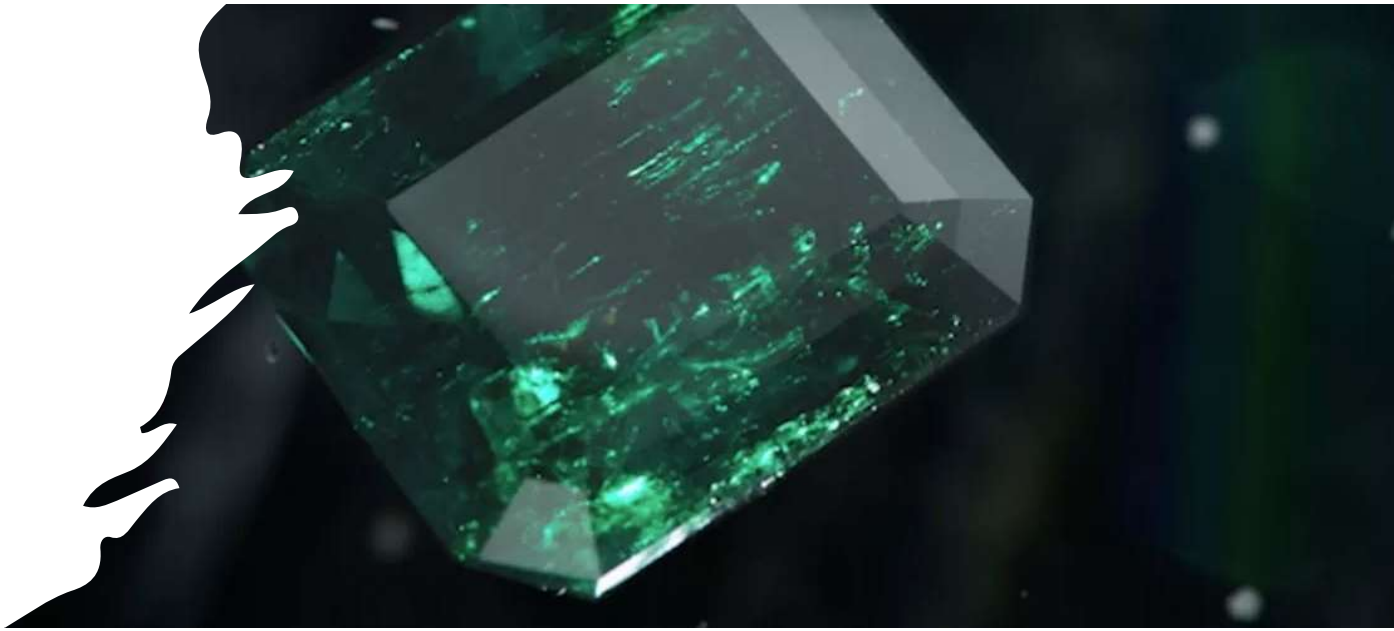
Avaluo de joyería: La esmeralda colombiana





Jesús Yanes
Armenia 5-11-2021

Contenido:

Los Mercados

Valoracion de Esmeraldas

Valoracion de Joyas



EL MERCADO DE LA JOYERÍA



¿Qué es un mercado?

Entorno homogéneo de compraventa de bienes

¿Cuál es el valor de un bien?

El precio medio que el mercado está dispuesto a pagar

¿Cuáles son los elementos de un mercado?

El Vendedor

El Comprador

El Precio

¿Qué tipos de vendedores y compradores hay en el mercado de joyería?

Profesionales y Particulares



THE JEWELRY MARKET

Vendedor	Comprador	Mercado	Valor
Profesional	Particular	Mercado retail (Tiendas)	$$$$
Profesional	Profesional	Mercado Fabricantes	$$$
Particular	Particular	Mercado Secundario	$$
Particular	Profesional	Mercado Primario	$



Fórmula Valor del Mercado Retail	
VMR = VMF x RUP	
VMR	Valor Mercado Retail
VMF	Valor Mercado Fabricante
RUP	Margen del Retail (Mark UP)



Fórmula Valor Mercado Fabricantes	
VMF = (VM+VG+VM) x FUP	
VMF	Valor Mercado Fabricantes
VM	Valor Metal
VG	Valor de las Gemas
VF	Valor de costes de Fabricacion
FUP	Margen mercado Fabricantes



Fórmula Valor Mercado Secundario	
VMS = (VLM+VLG) x FEC x FAN x SUP	
VMS	Valor Mercado Secundario
VLM	Valor de Liquidacion de Metales
VLG	Valor Liquidación Gemas
FEC	Factor Estado de Conservación
FAN	Factor Antigüedad Notoriedad
SUP	Margen Mercado Secundario



Fórmula Valor Mercado Primario	
VMP = VLM+VLG **VMP = (VM x FLM) + (VG x FLG)**	
VMP	Valor Mercado Profesional
VLM	Valor Liquidación Metales
VM	Valor de Metales
FLM	Factor Liquidacion Metales
VLG	Valor Liquidación Gemas
VG	Valor Gemas
FLG	Factor Liquidación Gemas

Color



Valoracion de La esmeralda





Gemewizard™
Communicating Color



ELEGIR GRADO Y COLOR

Peso
3,5ct



AA
16_4_5

Volver a todos

o





16: Verde azulado | 4 - Medio claro | 5 - Fuerte

Value Chart

Upload Image

CHOOSE TRANSPARENCY, CLARITY, CUT AND TREATMENTS

Transparent | Slight | Very Good | O- Relleno de fisuras (aceite o resina)

Calcular precio

RESULTADOS DEL CÁLCULO DEL PRECIO

New Search

Forma	Tamaño/Peso	Trans	Colores	Grado/Pureza/ Talla	Tratamiento	Rango de precio (per carat)
Talla esmeralda	Peso: 3.00 - 3.99 qt.	TP	GW_16_4_5	AA / SL / VG	O- Relleno de fisuras (aceite o resina)	$4,200.00





- **Factores de Calidad : 6Cs**
  - **Color**
  - **Claridad**
  - **Peso (Carat)**
  - **Talla (Cut)**
  - **Tratamientos**
  - **Origen (Country)**









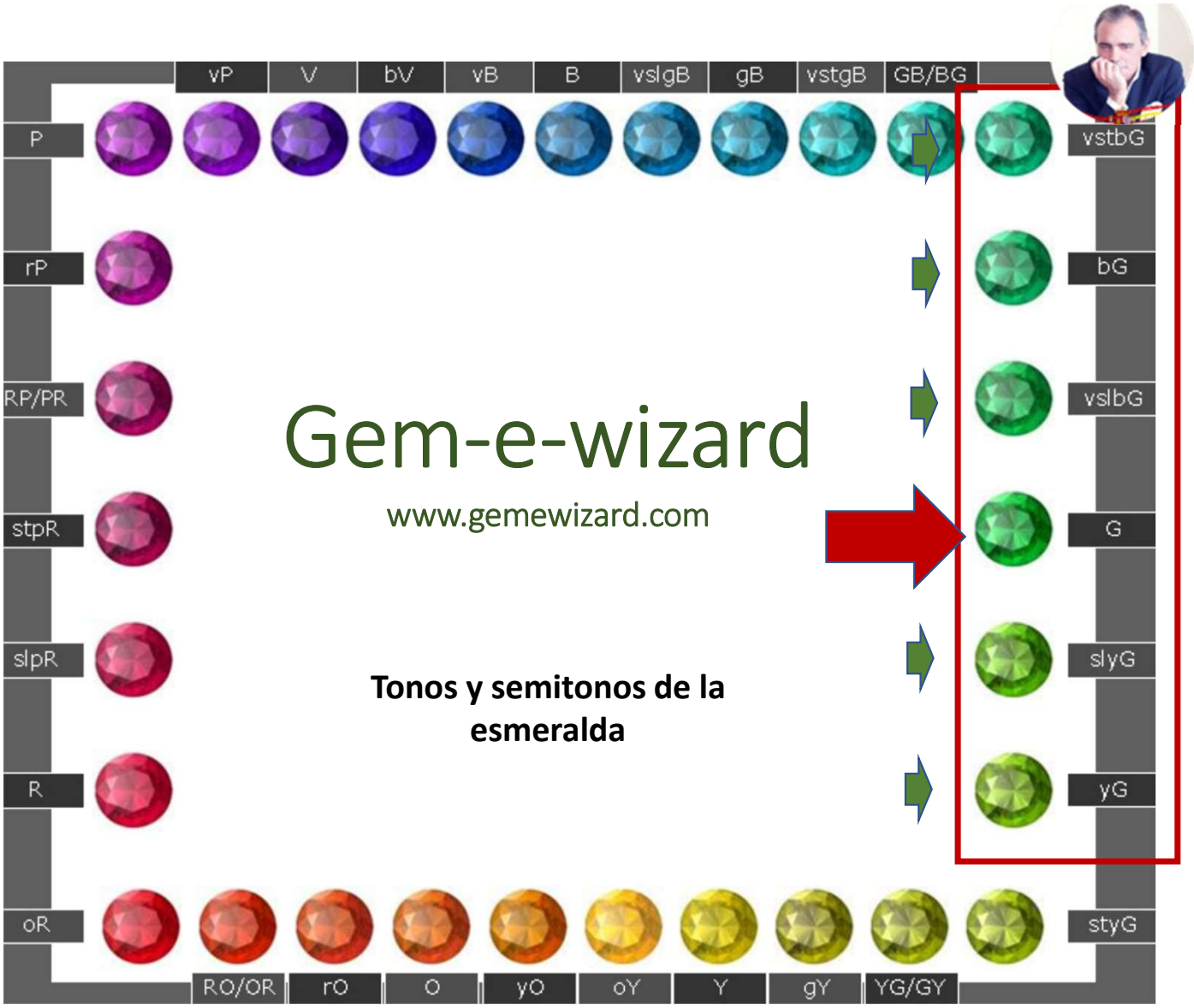


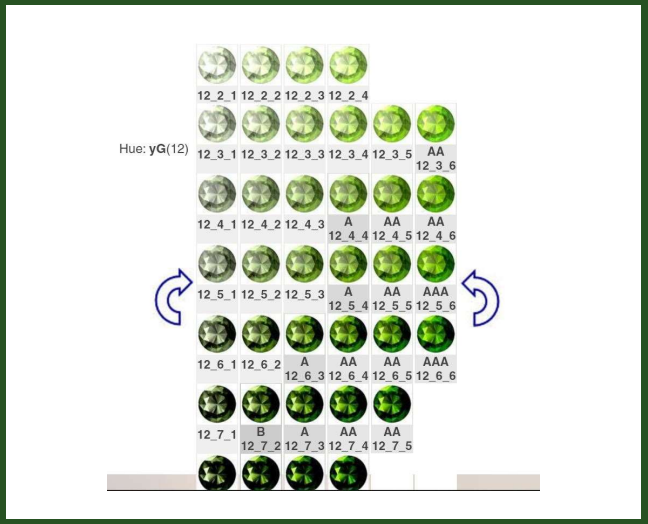
Sistema de Color

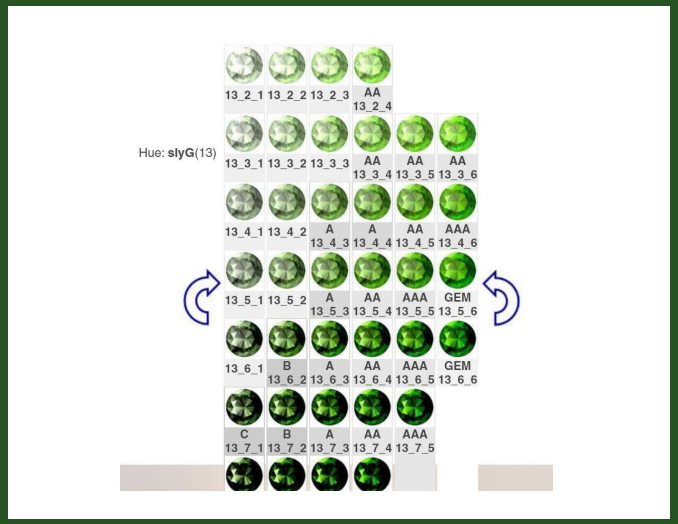
Gem-e-Wizard

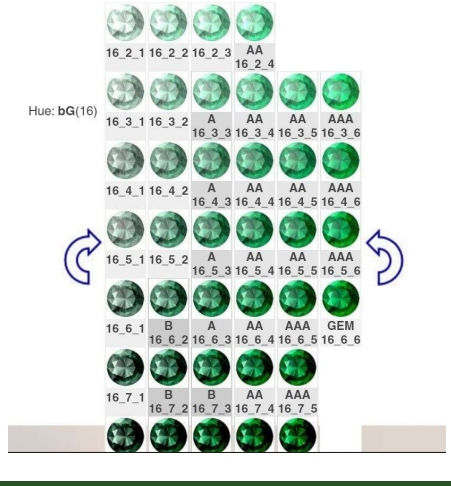
En el conjunto de las gemas encontraremos:

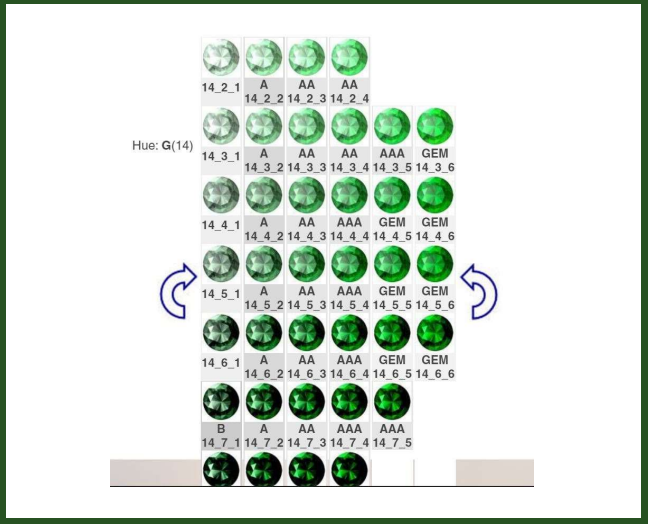
- 31 tonos y semitonos
- 7 Grados de Brillo
- 6 grados de Saturación

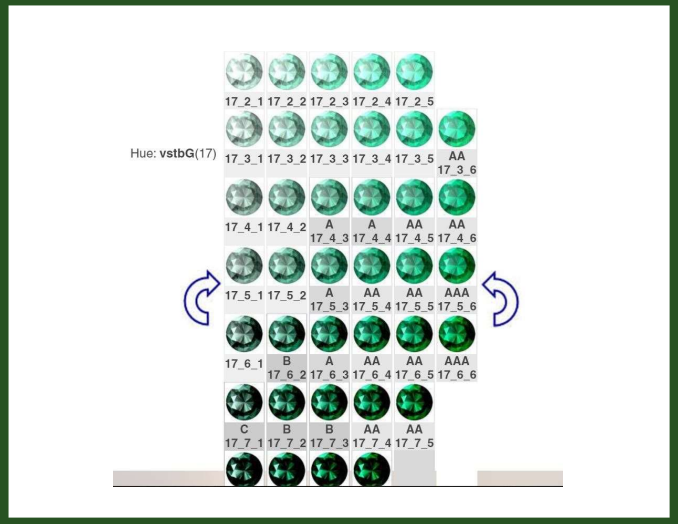


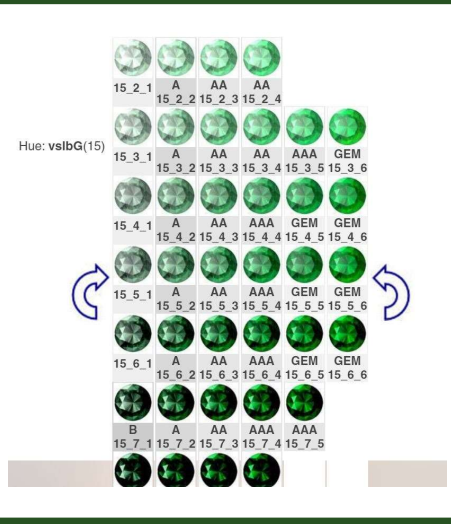

Hue: yG(12)
12_2_1 12_2_2 12_2_3 12_2_4
12_3_1 12_3_2 12_3_3 12_3_4 12_3_5 AA 12_3_6
12_4_1 12_4_2 12_4_3 A 12_4_4 AA 12_4_5 AA 12_4_6
12_5_1 12_5_2 12_5_3 A 12_5_4 AA 12_5_5 AAA 12_5_6
12_6_1 12_6_2 A 12_6_3 AA 12_6_4 AA 12_6_5 AAA 12_6_6
12_7_1 B 12_7_2 A 12_7_3 AA 12_7_4 AA 12_7_5


Hue: slyG(13)
13_2_1 13_2_2 13_2_3 AA 13_2_4
13_3_1 13_3_2 13_3_3 AA 13_3_4 AA 13_3_5 AA 13_3_6
13_4_1 13_4_2 A 13_4_3 A 13_4_4 AA 13_4_5 AAA 13_4_6
13_5_1 13_5_2 A 13_5_3 AA 13_5_4 AAA 13_5_5 GEM 13_5_6
13_6_1 B 13_6_2 A 13_6_3 AA 13_6_4 AAA 13_6_5 GEM 13_6_6
C 13_7_1 B 13_7_2 A 13_7_3 AA 13_7_4 AAA 13_7_5

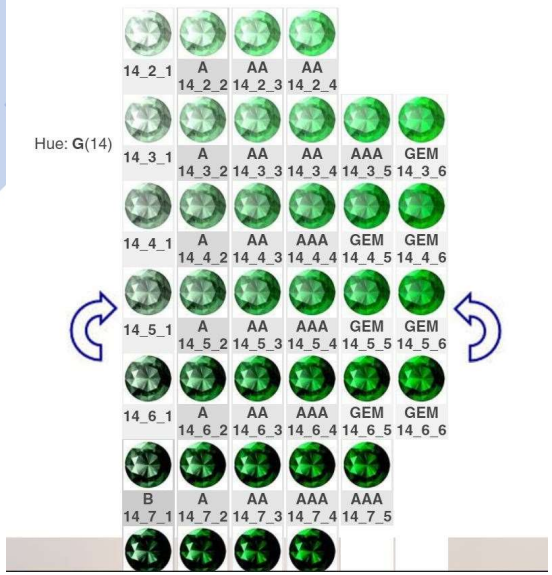

Hue: bG(16)
16_2_1 16_2_2 16_2_3 AA 16_2_4
16_3_1 16_3_2 A 16_3_3 AA 16_3_4 AA 16_3_5 AAA 16_3_6
16_4_1 16_4_2 A 16_4_3 AA 16_4_4 AA 16_4_5 AAA 16_4_6
16_5_1 16_5_2 A 16_5_3 AA 16_5_4 AA 16_5_5 AAA 16_5_6
16_6_1 B 16_6_2 A 16_6_3 AA 16_6_4 AAA 16_6_5 GEM 16_6_6
16_7_1 B 16_7_2 B 16_7_3 AA 16_7_4 AAA 16_7_5


Hue: G(14)
14_2_1 A 14_2_2 AA 14_2_3 AA 14_2_4
14_3_1 A 14_3_2 AA 14_3_3 AA 14_3_4 AAA 14_3_5 GEM 14_3_6
14_4_1 A 14_4_2 AA 14_4_3 AAA 14_4_4 GEM 14_4_5 GEM 14_4_6
14_5_1 A 14_5_2 AA 14_5_3 AAA 14_5_4 GEM 14_5_5 GEM 14_5_6
14_6_1 A 14_6_2 AA 14_6_3 AAA 14_6_4 GEM 14_6_5 GEM 14_6_6
B 14_7_1 A 14_7_2 AA 14_7_3 AAA 14_7_4 AAA 14_7_5

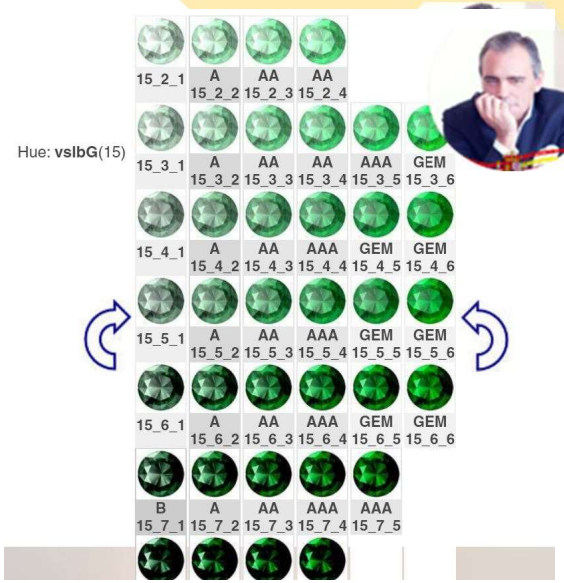

Hue: vstbG(17)
17_2_1 17_2_2 17_2_3 17_2_4 17_2_5
17_3_1 17_3_2 17_3_3 17_3_4 17_3_5 AA 17_3_6
17_4_1 17_4_2 A 17_4_3 A 17_4_4 AA 17_4_5 AA 17_4_6
17_5_1 17_5_2 A 17_5_3 AA 17_5_4 AA 17_5_5 AAA 17_5_6
17_6_1 B 17_6_2 A 17_6_3 AA 17_6_4 AA 17_6_5 AAA 17_6_6
C 17_7_1 B 17_7_2 B 17_7_3 AA 17_7_4 AA 17_7_5

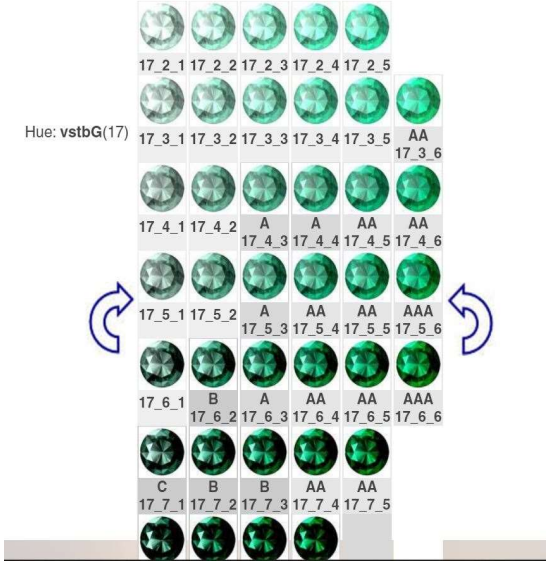

Hue: vslbG(15)
15_2_1 A 15_2_2 AA 15_2_3 AA 15_2_4
15_3_1 A 15_3_2 AA 15_3_3 AA 15_3_4 AAA 15_3_5 GEM 15_3_6
15_4_1 A 15_4_2 AA 15_4_3 AAA 15_4_4 GEM 15_4_5 GEM 15_4_6
15_5_1 A 15_5_2 AA 15_5_3 AAA 15_5_4 GEM 15_5_5 GEM 15_5_6
15_6_1 A 15_6_2 AA 15_6_3 AAA 15_6_4 GEM 15_6_5 GEM 15_6_6
B 15_7_1 A 15_7_2 AA 15_7_3 AAA 15_7_4 AAA 15_7_5

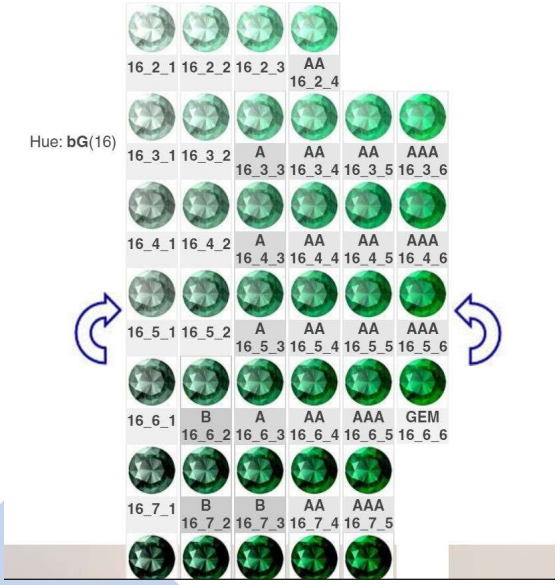
Color


Hue: G(14)
14_2_1 A 14_2_2 AA 14_2_3 AA 14_2_4
14_3_1 A 14_3_2 AA 14_3_3 AA 14_3_4 AAA 14_3_5 GEM 14_3_6
14_4_1 A 14_4_2 AA 14_4_3 AAA 14_4_4 GEM 14_4_5 GEM 14_4_6
14_5_1 A 14_5_2 AA 14_5_3 AAA 14_5_4 GEM 14_5_5 GEM 14_5_6
14_6_1 A 14_6_2 AA 14_6_3 AAA 14_6_4 GEM 14_6_5 GEM 14_6_6
B 14_7_1 A 14_7_2 AA 14_7_3 AAA 14_7_4 AAA 14_7_5




Hue: vslbG(15)
15_2_1 A 15_2_2 AA 15_2_3 AA 15_2_4
15_3_1 A 15_3_2 AA 15_3_3 AA 15_3_4 AAA 15_3_5 GEM 15_3_6
15_4_1 A 15_4_2 AA 15_4_3 AAA 15_4_4 GEM 15_4_5 GEM 15_4_6
15_5_1 A 15_5_2 AA 15_5_3 AAA 15_5_4 GEM 15_5_5 GEM 15_5_6
15_6_1 A 15_6_2 AA 15_6_3 AAA 15_6_4 GEM 15_6_5 GEM 15_6_6
B 15_7_1 A 15_7_2 AA 15_7_3 AAA 15_7_4 AAA 15_7_5


Hue: vstbG(17)
17_2_1 17_2_2 17_2_3 17_2_4 17_2_5
17_3_1 17_3_2 17_3_3 17_3_4 17_3_5 AA 17_3_6
17_4_1 17_4_2 A 17_4_3 A 17_4_4 AA 17_4_5 AA 17_4_6
17_5_1 17_5_2 A 17_5_3 AA 17_5_4 AA 17_5_5 AAA 17_5_6
17_6_1 B 17_6_2 A 17_6_3 AA 17_6_4 AA 17_6_5 AAA 17_6_6
C 17_7_1 B 17_7_2 B 17_7_3 AA 17_7_4 AA 17_7_5


Hue: bG(16)
16_2_1 16_2_2 16_2_3 AA 16_2_4
16_3_1 16_3_2 A 16_3_3 AA 16_3_4 AA 16_3_5 AAA 16_3_6
16_4_1 16_4_2 A 16_4_3 AA 16_4_4 AA 16_4_5 AAA 16_4_6
16_5_1 16_5_2 A 16_5_3 AA 16_5_4 AA 16_5_5 AAA 16_5_6
16_6_1 B 16_6_2 A 16_6_3 AA 16_6_4 AAA 16_6_5 GEM 16_6_6
16_7_1 B 16_7_2 B 16_7_3 AA 16_7_4 AAA 16_7_5

Color



Value Color Chart



Upload Image

Su elección:



bG(16) **4/5**
AA
GWLAb: Vivid Green

GIA: Medio claro, Fuerte, Verde azulado

Elige color

Enviar correo

Elecciones previas:



vslbG(15) **5/4**
AAA
GWLAb: Vivid Green

Clasificación de gemas del tipo : Esmeralda en la base Gemewizard

Resumen

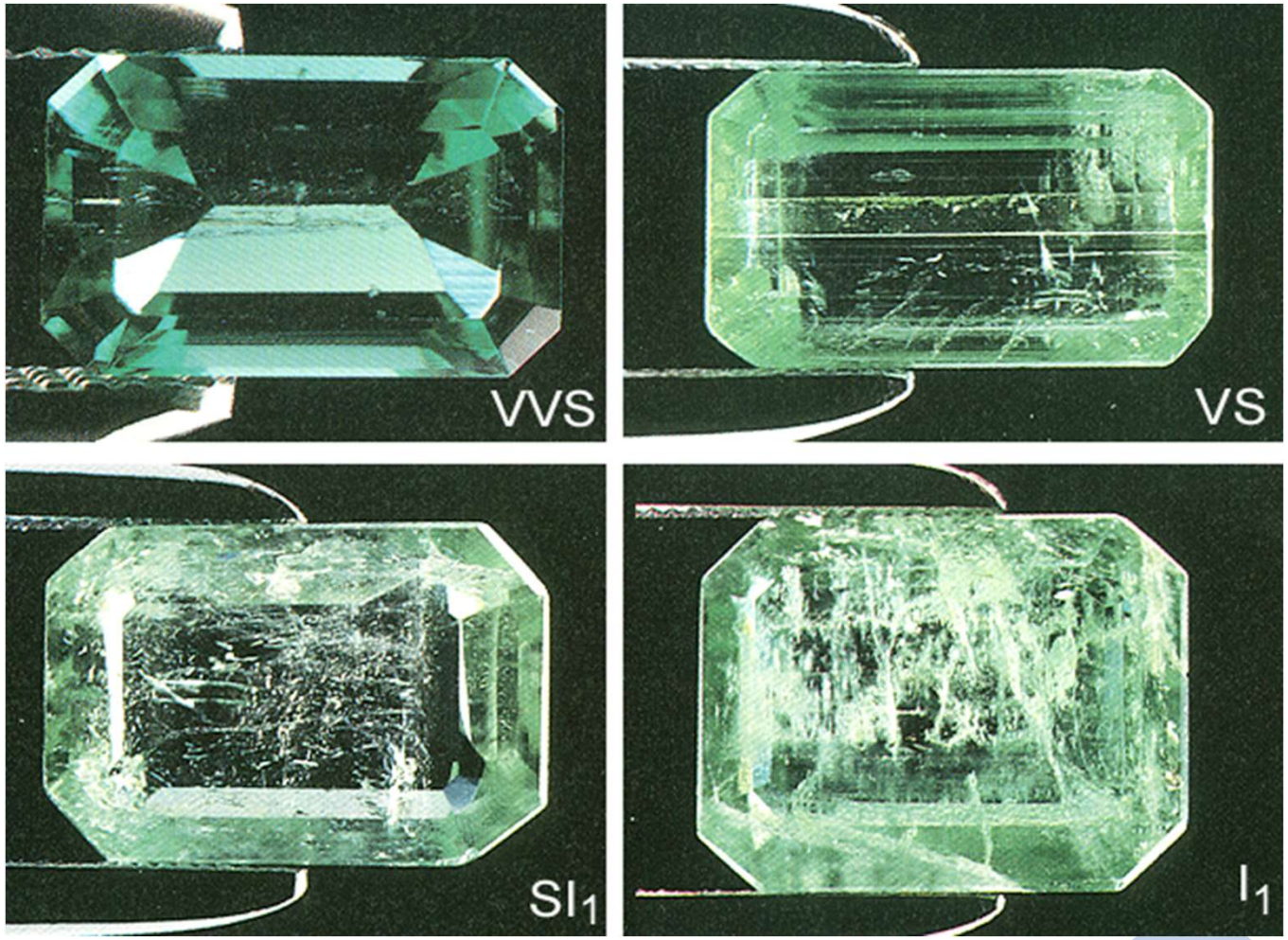
haga clic aquí para volver a todos los colores

Actualizar

Hue: **bG**(16)

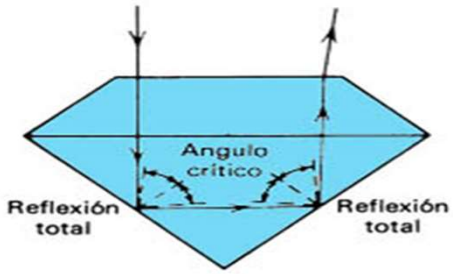
	16_2_1	16_2_2	16_2_3	AA 16_2_4		
	16_3_1	16_3_2	A 16_3_3	AA 16_3_4	AA 16_3_5	AAA 16_3_6
	16_4_1	16_4_2	A 16_4_3	AA 16_4_4	AA 16_4_5	AAA 16_4_6
	16_5_1	16_5_2	A 16_5_3	AA 16_5_4	AA 16_5_5	AAA 16_5_6
	16_6_1	B 16_6_2	A 16_6_3	AA 16_6_4	AAA 16_6_5	GEM 16_6_6

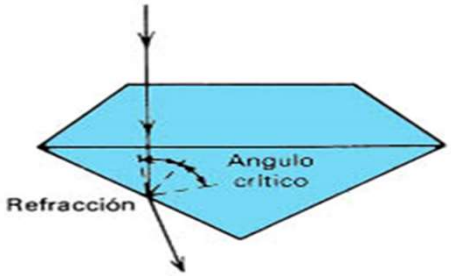
Claridad

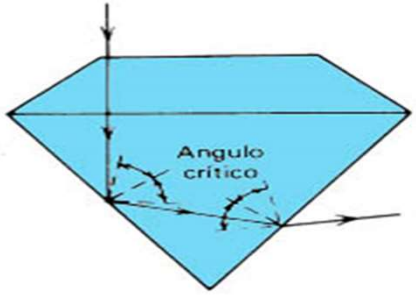


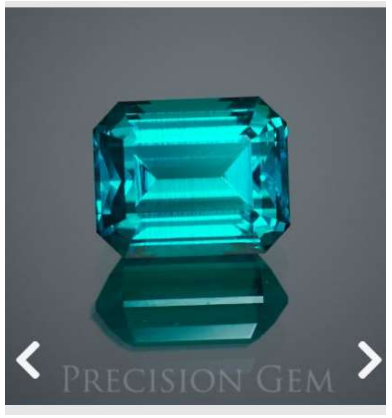
Tratamientos



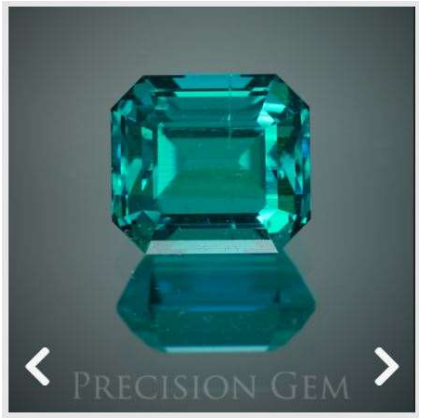








Reflexión Total



Efecto Ventana



Zona oscura

Tratamientos







Tratamientos



Tratamientos en Esmeraldas		
Propósito	**Nombre Ingles**	**Tipos**
Disimular fisuras	Fissure Filling	Aceites naturales Polimeros, resinas y ceras
Cambiar el color	Dying	Tintes
Rellenar compactar o pegar	Fracture Filling Cavity Filling	Polímeros

Grados en los Tratamientos			
Non (sin tratamientos)	**Minor**	**Moderate**	**Significant**

Tratamientos



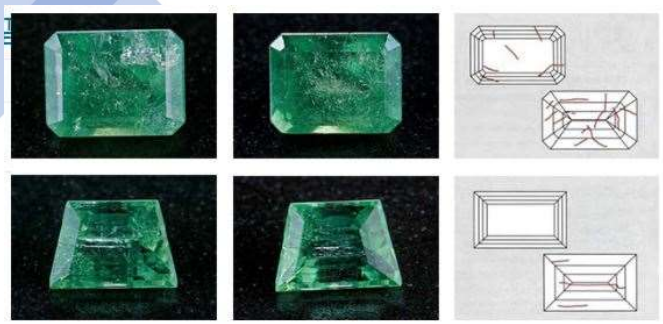


Figure 4. These two emeralds would be classified as "moderate" in the clarity-enhancement classification system. This category indicates that the fissures present have a noticeable, but not extreme, effect on the face-up appearance of the emeralds. The images on the left show the stones before they were filled, and the images in the center show them after filling. The diagrams on the far right are plots of the fissures in these two emeralds as they reach the crown and pavilion surfaces. Photos by Maha Tannous.

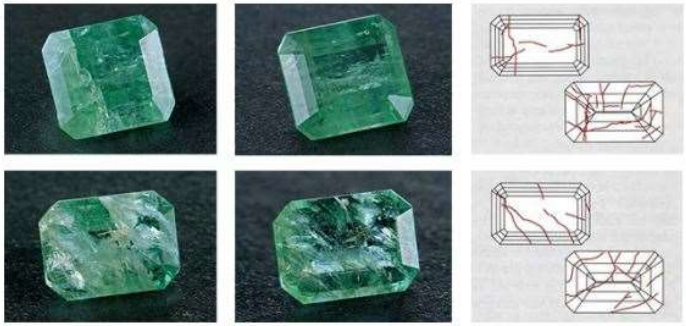


Figure 5. A clarity-enhancement classification of "significant" would be given to each of these two emeralds. This category indicates that the clarity enhancement has had an obvious effect on the face-up appearance of the emeralds. The images on the left show the stones before they were filled, and the images in the center show them after filling. The diagrams on the far right are plots of the fissures in these two emeralds as they reach the crown and pavilion surfaces. Photos by Maha Tannous.

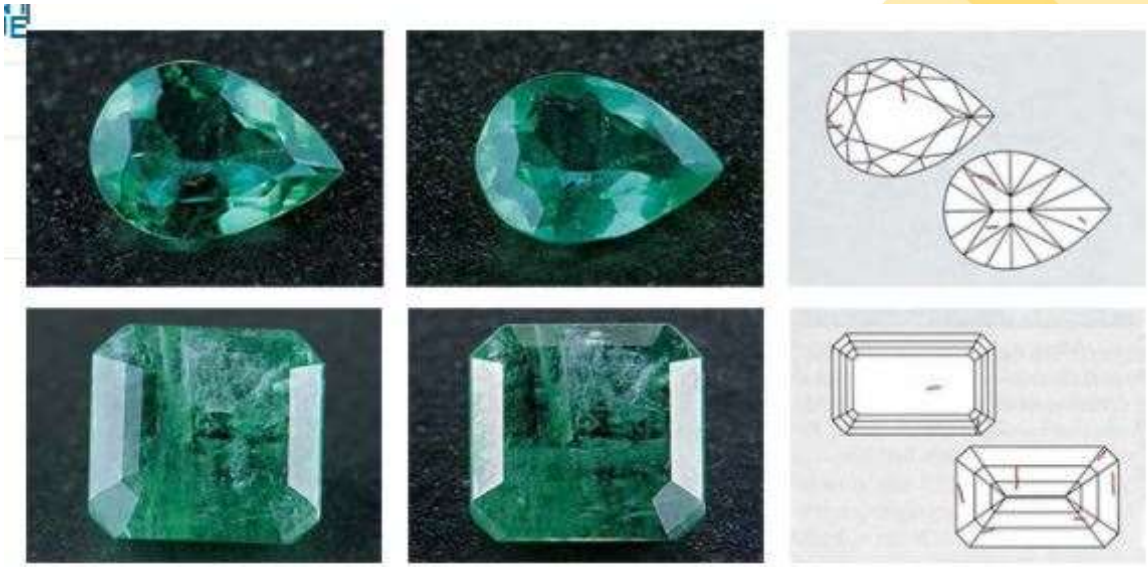


Figure 3. These images represent two examples of emeralds that would be placed in the "minor" category of the clarity-enhancement classification system. The "minor" category reflects the fact that the clarity enhancement has had only a slight effect on their face-up appearance. The images on the left show the emeralds before they were filled, and the images in the center show them after filling. The diagrams on the far right are plots of the fissures in these two emeralds as they reach the crown and pavilion surfaces. Note, however, that the depth of a fissure is not indicated on any of the plots shown in this article (which are for information purposes only here, and will not be included in the redesigned emerald report). Photos by Maha Tannous.

Origen




EMERALD MINING SITES
RUSSIA
USA
PAKISTAN
BRAZIL
GHANA
ETHIOPIA
COLOMBIA
NIGERIA
INDIA
ZAMBIA
NAMIBIA
ZIMBABWE
SOUTH AFRICA
MADAGASCAR













GIA

EMERALD REPORT

GIA REPORT 7341809967

January 31, 2020

DETAILS

Shape ..... Oval

Cutting Style: Crown ..... Brilliant Cut

Cutting Style: Pavilion ..... Step Cut

Transparency ..... Transparent

Color ..... Green

RESULTS

Species ..... Natural Beryl

Variety ..... Emerald

Geographic Origin ..... Not Requested

TREATMENT (Scan QR code for more information)

Clarity Enhanced (F2)

Item Description: One loose stone

Weight: **4.00 carats**

Measurements: **12.86 x 8.82 x 5.57 mm**

Comments: Due to their growth conditions in nature and recovery methods, most emeralds contain surface reaching features. For this reason, clarity enhancement is a common trade practice.

CLARITY ENHANCEMENT

NO FISSURES PRESENT	NO OR INSIGNIFICANT CLARITY ENHANCEMENT	QUANTIFICATION OF CLARITY ENHANCEMENT		
		F1	F2	F3
NONE	NO INDICATIONS OF CLARITY ENHANCEMENT	MINOR CLARITY ENHANCEMENT	MODERATE CLARITY ENHANCEMENT	SIGNIFICANT CLARITY ENHANCEMENT



GIA
GEM TRADE LABORATORY

EMERALD REPORT

January 05, 2000

Shape and Cutting Style ..... EMERALD CUT
Measurements ..... 7.86 x 7.35 x 5.51 mm
Weight ..... 2.15 carat
Transparency ..... TRANSPARENT
Color ..... GREEN

Clarity Enhancement ..... EVIDENCE IS PRESENT
Degree ..... MODERATE

Conclusion ..... NATURAL EMERALD

Comments:
Due to their growth conditions in nature and recovery methods , most emeralds contain surface reaching features. For this reason, clarity enhancement is a common trade practice.



RAPAPORT DIAMOND REPORT

Tel: 877-987-3400 ◆ www.RAPAPORT.com ◆ info@RAPAPORT.com ®

June 25, 2021 : Volume 44 No. 26: APPROXIMATE HIGH CASH ASKING PRICE INDICATIONS : Page 2

Round Brilliant Cut Natural Diamonds, GIA Grading Standards per "Rapaport Specification A3" in hundreds of US$ per carat.

We grade SI3 as a split SI2/I1 clarity. Price changes are in **Bold**, higher prices underlined, lower prices in italics.

Rapaport welcomes price information and comments. Please email us at prices@Diamonds.Net.

0.95-0.99 may trade at 5% to 10% premiums over 0.90 — 1.25 to 1.49 Ct. may trade at 5% to 10% premiums over 4/4 prices.

RAPAPORT : (.90 - .99 CT.) : 06/25/21 — ROUNDS — **RAPAPORT : (1.00 - 1.49 CT.) : 06/25/21**

	IF	VVS1	VVS2	VS1	VS2	SI1	SI2	SI3	I1	I2	I3
D	121	106	93	79	70	61	53	44	35	21	14
E	108	99	86	74	66	57	50	41	34	20	13
F	98	90	79	69	62	54	47	39	33	19	13
G	86	76	69	64	58	51	44	37	32	18	12
H	73	68	61	58	54	48	41	34	30	17	12
I	61	56	53	50	47	45	39	32	28	16	11
J	51	48	46	43	41	38	34	28	24	15	10
K	43	41	39	37	35	32	29	24	21	14	9
L	39	37	35	34	32	29	25	22	19	13	8
M	35	33	31	29	28	26	22	20	16	11	7

W: 78.52 = 0.00% ◇ ◇ ◇ T: 42.53 = 0.00%

	IF	VVS1	VVS2	VS1	VS2	SI1	SI2	SI3	I1	I2	I3
D	196	182	130	117	104	84	69	55	46	25	16
E	143	132	120	110	98	80	66	53	44	24	15
F	129	122	111	105	93	76	63	51	42	23	14
G	110	105	100	90	87	72	59	49	40	22	13
H	94	90	86	82	77	67	56	47	38	21	13
I	77	74	71	68	65	60	51	44	34	20	12
J	64	61	58	56	53	49	45	39	31	19	12
K	53	50	48	45	43	40	36	33	29	17	11
L	47	44	42	40	38	35	33	31	27	16	10
M	41	39	37	35	34	32	28	26	24	15	10

W: 111.56 = 0.00% ◇ ◇ ◇ T: 57.12 = 0.00%

1.70 to 1.99 may trade at 7% to 12% premiums over 6/4. — 2.50+ may trade at 5% to 10% premium over 2 ct.

RAPAPORT : (1.50 - 1.99 CT.) : 06/25/21 — ROUNDS — **RAPAPORT : (2.00 - 2.99 CT.) : 06/25/21**

	IF	VVS1	VVS2	VS1	VS2	SI1	SI2	SI3	I1	I2	I3
D	234	206	176	157	136	108	90	70	55	29	17
E	206	188	162	147	127	104	84	68	53	28	16
F	179	167	146	134	120	99	80	66	51	27	16
G	147	140	127	119	108	94	76	64	48	26	15
H	122	114	108	103	98	87	73	61	46	25	15
I	100	95	91	87	82	78	68	50	42	23	14
J	82	78	75	71	67	64	60	48	37	21	14
K	70	66	62	58	55	52	49	41	33	19	13
L	61	57	52	48	45	43	40	36	30	18	12
M	53	48	44	41	39	37	34	32	26	17	12

W: 146.80 = 0.00% ◇ ◇ ◇ T: 73.25 = 0.00%

	IF	VVS1	VVS2	VS1	VS2	SI1	SI2	SI3	I1	I2	I3
D	375	305	255	220	190	150	124	84	68	32	18
E	300	270	235	200	175	140	114	81	66	31	17
F	265	240	215	185	165	132	106	78	64	30	16
G	215	200	180	165	150	124	101	74	61	29	16
H	175	165	155	145	131	113	97	69	56	28	15
I	140	133	127	119	111	101	91	65	54	26	15
J	116	111	105	98	92	87	79	60	50	23	14
K	101	92	83	77	72	67	62	51	44	22	14
L	81	74	67	62	58	55	51	45	39	21	13
M	66	63	60	57	53	48	45	39	33	20	13

W: 211.04 = 0.00% ◇ ◇ ◇ T: 99.81 = 0.00%

3.50+,4.5+ may trade at 5% to 10% premium over straight sizes

RAPAPORT : (3.00 - 3.99 CT.) : 06/25/21 — ROUNDS — **RAPAPORT : (4.00 - 4.99 CT.) : 06/25/21**

	IF	VVS1	VVS2	VS1	VS2	SI1	SI2	SI3	I1	I2	I3
D	640	500	435	360	300	230	190	115	83	37	20
E	470	420	375	315	270	210	180	110	80	35	19
F	415	370	325	285	245	195	165	105	76	34	18
G	340	310	280	250	220	180	148	95	72	33	17
H	255	235	220	205	185	160	133	85	67	31	16
I	210	190	175	165	155	140	120	77	62	29	16
J	170	160	150	140	130	120	100	70	57	27	15
K	140	130	123	114	108	98	89	60	48	26	15
L	109	103	98	93	87	80	71	50	43	25	14
M	91	86	82	77	72	67	57	45	37	24	14

W: 329.00 = 0.00% ◇ ◇ ◇ T: 145.67 = 0.00%

	IF	VVS1	VVS2	VS1	VS2	SI1	SI2	SI3	I1	I2	I3
D	795	645	570	480	390	280	210	120	89	43	21
E	600	555	485	435	365	200	200	115	84	41	20
F	535	480	435	385	330	240	190	110	79	39	20
G	430	400	365	335	290	215	175	100	75	36	19
H	335	310	290	270	240	185	160	90	71	34	18
I	255	240	225	210	185	160	135	85	67	33	17
J	200	190	175	165	150	135	120	76	60	31	16
K	170	160	150	140	130	115	105	66	52	29	16
L	135	125	115	108	99	93	83	60	47	27	15
M	110	100	94	88	83	78	67	52	39	26	15

W: 430.00 = 0.00% ◇ ◇ ◇ T: 180.10 = 0.00%

Prices for select excellent cut large 3-10ct+ sizes may trade at significant premiums to the Price List in speculative markets.

RAPAPORT : (5.00 - 5.99 CT.) : 06/25/21 — ROUNDS — **RAPAPORT : (10.00 - 10.99 CT.) : 06/25/21**

	IF	VVS1	VVS2	VS1	VS2	SI1	SI2	SI3	I1	I2	I3
D	1110	870	700	590	505	395	295	140	100	46	23
E	810	740	670	600	510	365	275	135	95	44	22
F	690	640	580	535	450	335	260	130	90	42	21
G	580	540	495	460	385	300	245	125	85	40	20
H	445	420	390	350	310	250	205	115	78	37	20
I	345	325	300	280	240	205	170	105	73	35	19
J	265	245	225	215	200	175	150	95	68	34	18
K	210	195	185	170	160	145	130	85	63	31	17
L	160	150	145	135	125	115	105	75	55	29	16

	IF	VVS1	VVS2	VS1	VS2	SI1	SI2	SI3	I1	I2	I3
D	1720	1290	1135	1035	880	585	425	210	115	52	27
E	1240	1145	1035	935	805	545	400	195	110	49	25
F	1060	1000	900	805	690	505	375	180	105	47	24
G	885	840	765	690	595	455	350	170	100	46	23
H	700	655	605	555	475	380	310	155	95	44	22
I	535	505	475	445	385	325	255	135	90	42	21
J	405	385	360	340	315	270	225	125	85	40	20
K	325	310	290	270	245	210	180	110	78	38	20
L	250	235	220	200	185	165	135	95	68	36	19

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RAPNET
DIAMOND TRADING NETWORK

RAPNET PRICE LIST

June 24, 2021

prices@rapaport.com
www.rapaport.com/prices

Color	Clarity	
	Average Price	Rap%
	Best Price	Rap%



1.00 – 1.49 CT. - RAPNET BEST/AVERAGE ROUNDS PRICES

	IF		VVS1		VVS2		VS1		VS2		SI1		SI2	
D	14,583	-26%	11,910	-22%	10,112	-22%	9,136	-22%	8,125	-22%	6,421	-24%	5,214	-24%
	12,544	-36%	10,245	-33%	8,515	-35%	7,722	-34%	6,870	-34%	5,386	-36%	3,957	-43%
E	11,164	-22%	10,415	-21%	9,198	-23%	8,422	-23%	7,520	-23%	6,048	-24%	4,955	-25%
	9,724	-32%	8,643	-35%	7,980	-34%	7,183	-35%	6,370	-35%	4,828	-40%	3,762	-43%
F	9,999	-23%	9,652	-21%	8,638	-22%	8,221	-22%	7,245	-22%	5,887	-23%	4,705	-25%
	8,862	-31%	8,203	-33%	7,404	-33%	6,930	-34%	6,170	-34%	4,365	-43%	3,591	-43%
G	8,312	-24%	8,191	-22%	7,670	-23%	7,454	-22%	6,766	-22%	5,514	-23%	4,376	-26%
	7,150	-35%	6,819	-35%	6,596	-34%	6,353	-34%	5,660	-35%	4,176	-42%	2,950	-50%
H	6,968	-26%	6,901	-23%	6,747	-22%	6,474	-21%	6,072	-21%	5,250	-22%	4,238	-24%
	6,164	-34%	6,035	-33%	5,848	-32%	5,291	-35%	5,080	-34%	4,030	-40%	3,024	-46%
I	5,715	-26%	5,628	-24%	5,495	-23%	5,274	-22%	5,026	-23%	4,640	-23%	3,809	-25%
	4,875	-37%	4,736	-36%	4,313	-39%	4,413	-35%	3,900	-40%	3,300	-45%	2,726	-47%
J	4,774	-25%	4,723	-23%	4,394	-24%	4,218	-23%	4,059	-23%	3,720	-24%	3,321	-26%
	4,000	-38%	3,782	-38%	3,596	-38%	3,273	-41%	3,127	-41%	2,793	-43%	2,250	-50%
K	3,943	-26%	3,771	-25%	3,609	-25%	3,377	-25%	3,253	-24%	2,949	-26%	2,643	-27%
	3,445	-35%	3,000	-40%	2,760	-43%	2,606	-42%	2,548	-41%	2,240	-44%	1,764	-51%

1.50 - 1.99 CT. – RAPNET BEST/AVERAGE ROUNDS PRICES

	IF		VVS1		VVS2		VS1		VS2		SI1		SI2	
D	18,215	-22%	16,334	-20%	13,897	-21%	12,551	-20%	10,863	-20%	8,497	-21%	7,326	-19%
	15,680	-33%	14,186	-31%	11,764	-33%	10,048	-36%	8,784	-35%	7,117	-34%	5,850	-35%
E	16,398	-20%	15,355	-18%	12,919	-20%	11,863	-19%	10,246	-19%	8,380	-19%	6,779	-19%
	14,008	-32%	12,976	-31%	11,453	-29%	9,923	-33%	8,509	-33%	6,950	-33%	5,346	-36%
F	14,530	-19%	13,170	-21%	11,765	-19%	11,212	-16%	9,759	-19%	8,136	-18%	6,213	-22%
	12,006	-33%	11,523	-31%	10,147	-31%	9,573	-29%	7,980	-34%	6,584	-33%	4,949	-38%
G	11,349	-23%	11,297	-19%	10,107	-20%	9,621	-19%	8,831	-18%	7,590	-19%	5,946	-22%
	10,040	-32%	10,038	-28%	8,763	-31%	8,533	-28%	7,441	-31%	5,631	-40%	4,484	-41%
H	9,378	-23%	8,899	-22%	8,480	-22%	8,251	-20%	7,840	-20%	7,011	-19%	5,901	-19%
	8,418	-31%	7,752	-32%	7,668	-29%	6,958	-32%	6,649	-32%	5,568	-36%	4,380	-40%
I	7,815	-22%	7,543	-21%	7,163	-21%	6,988	-20%	6,588	-20%	6,296	-19%	5,422	-20%
	6,850	-32%	6,640	-30%	6,188	-32%	5,960	-31%	5,575	-32%	5,284	-32%	3,944	-42%
J	6,335	-23%	6,166	-21%	6,021	-20%	5,619	-21%	5,353	-20%	5,168	-19%	4,831	-20%
	5,494	-33%	5,300	-32%	5,000	-33%	4,779	-33%	4,416	-34%	4,096	-36%	3,420	-43%
K	5,246	-25%	5,213	-21%	4,798	-23%	4,589	-21%	4,251	-23%	4,068	-22%	3,958	-19%
	4,410	-37%	4,554	-31%	3,751	-40%	4,002	-31%	3,723	-32%	3,224	-38%	2,989	-39%

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Valoracion de Joyas



Fórmula Valor Mercado Secundario	
VMS = (VLM+VLG) x FEC x FAN x SUP	
VMS	Valor Mercado Secundario
VLM	Valor de Liquidación de Metales
VLG	Valor Liquidación Gemas
FEC	Factor Estado de Conservación
FAN	Factor Antigüedad Notoriedad
SUP	Margen Mercado Secundario



Tipos de marca de fabricante	
Marca Comercial	Joyas sin marca La calidad de las gemas y manufactura es media o baja, los diseños son muy convencionales, se corresponde generalmente con producciones masivas.
Marca de diseño o artesanal	Joyas sin marca La calidad de las gemas y manufactura es buena
Marca Nacional	Joyas con una marca especifica nacioanal La calidad de las gemas y manufactura es muy buena
Marca Internacional	Joyas con una marca especifica internacional La calidad de las gemas y manufactura es muy buena



Manufacturer Brand Types	
Comercial Brand	Jewels without Brand, normaly mass production or far east production. Designs are very classic or conventional, or the quality of the gems and manufacturing are y middle or low
Desing or Artesanal Brand	Jewels without Brand. Designs are special, or the quality of gems and manufacturing is good or very good
National Brand	Jewels with a specific national Brand (Up to 3 stores). Designs are special, or the quality of gems and manufacturing are good or very Good
International Brand	Jewels with a specific International Brand (More than 3 stores) Designs are special, or the quality of gems and manufacturing very Good



Wholesale Market Factor (WMF)

Stretch	From	To		Comercial Brand (FCF1)	Design Brand (FCF2)	National Brand (FCF3)	Internacional Brand (FCF4)
1	1 $	499 $		1,55	1,65	1,75	2,00
2	500 $	9.999 $		1,30	1,40	1,50	1,70
3	10.000 $	49.999 $		-	1,20	1,25	1,40
4	50.000 $	199.999 $		-	-	1,15	1,20
5	+200.000 $	-		-	-	-	1,10



Retail Market Factors			
Range	**From**	**To**	**Factor**
1	1 $	499 $	2.20
2	500 $	9.999 $	2,00
3	10.000 $	49.999 $	1,80
4	50.000 $	199.999 $	1,60
5	+200.000 $	-	1,40



Conservation Status Factor
CSF

N/A	FEC-0	·**N/A No Aply):** Se utiliza para joyas nuevas, gemas y cualquier otra circunstancia donde no sea aplicable esta consideración	1.00
Excelente	FEC-1	**Excelente (EC1):** Estado de conservación de una joya usada aplicable cuando esta se encuentra perfectamente pulida, limpia y sin defectos o partes deterioradas y sin signos de haber sido usada. En el caso de joyas de marca será preciso disponer de sus correspondientes estuches, y documentación para poder determinar un estado de conservación excelente.	1.00
Bueno	FEC-2	·**Bueno. (EC2):** Estado de conservación de una joya aplicable cuando esta se encuentra con pequeñas señales de uso y un pequeño deterioro en el pulido. Estos defectos pueden ser fácilmente subsanables por un joyero. En el caso de joyas de marca en excelente estado pero que no dispongan de estuche y documentación, se aplicará este estado de conservación “Bueno”	0,90
Bueno-roto	FEC-3	·**Bueno-Roto. (EC3)** Estado de conservación aplicable cuando estando en un estado "bueno", pero tiene algún elemento deteriorado o roto (a excepción de gemas) que es fácilmente subsanable por el joyero.	0,85
Deteriorado	FEC-4	·**Deteriorado (EC4):** Estado de conservación de una joya aplicable cuando esta se encuentra con signos evidentes de deterioro, sin brillo, engastes desgastados y no pueden ser fácilmente subsanados por un joyero.	0,80
Muy Deteriorado	FEC-5	Status of conservation of a jewel applicable when the metal or gems are very deteriorated. The metal is very worn, broken elements and gems alike with scratched or broken blunt edges. Repair is not possible or extremely expensive	0.70



Muchas Gracias

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